



## Bâloise Assurances and Progetis join forces to offer a combined solution to real estate professionals

PRESS RELEASE  
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**Progetis, the real estate developer software specialist, and Bâloise Assurances, announce the connection of *BauHeem*, the online All-in Insurance for construction and renovation sites, via an API (Application Programming Interface) allowing to take out insurance contracts directly from the leading software of the Luxembourg real estate industry.**

### A new API for an optimised service

Since the taking out of construction insurance by property developers is traditionally long and complex, and involves a great deal of manual and procedural hurdles, the insurance company Bâloise Luxembourg, the broker and construction insurance specialist Allia Insurance Brokers, the legal protection insurer CFDP and the technical office Seco joined forces a few months ago to launch Bauheem.lu. This unique online platform allows individuals and developers to take out All Risks Construction, Decennial Liability and Legal Protection insurance on a single website.

It was therefore logical and natural for Bâloise and its partners to connect *BauHeem* to Progetis, the leading management software for real estate developers in Luxembourg. Progetis users can now obtain the exact price of the All Risks construction, Decennial Liability and Legal Protection insurance for the specific property project they are working on, directly from their usual screens. If the price seems attractive, they can simply complete the transaction on Bauheem.lu with a single click, without having to re-enter any data.

*“Making life easier for property developers was BauHeem’s original promise. By interfacing us in a complete and intuitive way with the software that development project managers use all day long, we offer them full transparency on prices, an appreciable saving of time and a better service”,* explains Stéphane BORRES, Chief Operating Officer at Allia Insurance Brokers, the broker who has brought together Bâloise construction insurance, SECO technical control and CFDP legal protection in the same digital offer.

This is confirmed by Philippe RAYNAUD, CEO of Progetis : *“Finally, thanks to this integration of a new innovative insurance service, we are further carrying out our historic promise to deliver added value and convenience to Luxembourg’s property development industry. And as Progetis intends to continue in this direction, you may expect to see our software enriched with new product APIs and relevant services in the coming months”.*

## A mastered field of expertise at the service of real estate professionals

This interconnection project was conducted thanks to the technical understanding of the IT teams of both parties, who are experienced in the now famous APIs, real-time connectors that form the basis of the digital platforms and ecosystems that everyone uses, both in their private and now professional lives.

*“One of Baloise’s commitments is to make life easier for our customers, whether they are private individuals or professionals. This new partnership with Progetis and the connection with the software used by the developers every day allows them to work in a smooth and much more comfortable way. We have excellent know-how in the field of digitalisation, which allows us to go further in the services we provide to professionals and the solutions we are the only ones to offer”,* adds Romain BRAAS, Chief Executive Officer of Baloise Luxembourg.

### About:

**AlliA** is a broker in specialist insurance for companies, local government officials, and independent brokers: we offer balanced insurance packages, both nationally and internationally. We focus on one essential: our clients. Personal relationships form the basis for good service and quality, even in an age of e-commerce. We are a family-owned company with activities in the fields of insurance broking, risk management and consulting for companies and independent brokers. We have been active in Luxembourg for more than 30 years and employ more than 200 people in three countries: Luxembourg, Belgium and the Democratic Republic of the Congo. Our annual turnover is more than EUR 37 million and we receive more than EUR 400 million in annual premiums. We are one of Luxembourg’s leading construction insurance and professional liability brokers. AlliA is a member of Assurex Global, the world’s leading network of independent brokers.

» More information at [www.allia.lu](http://www.allia.lu)

**Baloise Luxembourg** has been present in Luxembourg since 1890 and, since then, it has been firmly embedded in the country’s economic landscape and society. It is part of the Swiss Baloise Group, which is also present in Belgium, Germany, Liechtenstein and Switzerland. Baloise Luxembourg meets the needs of its private and institutional customers for property and casualty insurance and for pensions and savings. It also offers pension and investment services across borders in many European Union countries. Its ambition: to make insurance simple, intuitive and humane, by continuous improvement of its offering of products, services, communications and processes. In short, Baloise aims to become the first choice for everyone who wants to feel simply safe.

» More information at [www.baloise.lu](http://www.baloise.lu)

With a team of 30 employees, **Progetis** provides real estate software to over 1,400 companies across Europe. To this end, Progetis has established subsidiaries in Paris and Brussels, where it has set up sales and project management teams.

Progetis has been supporting its clients since 2004, covering the needs of companies ranging in size from one person to publicly traded groups.

Dealing exclusively with real estate IT projects, Progetis has significant business expertise, confirmed by the presence in its teams of experts in IT, accounting and real estate.

Progetis is “Made In Luxembourg” certified, and produces 100% of its software in-house. Training and customer support are provided by Progetis teams in Luxembourg.

» More information at [www.progetis.lu](http://www.progetis.lu)



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